



**JACKIE GLASSCOCK, CHFC, CFP®**  
DIRECTOR OF  
FINANCIAL ADVISORY SERVICES  
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**AREAS OF EXPERTISE:**

Charitable Planning  
Estate Planning  
Executive Benefits Planning  
Qualified Plans  
Non-Qualified Plans  
Taxation

Jackie Glasscock joined Lincoln Financial Advisors in 1992. Since then she has advanced in her career with LFA to various divisional and regional director positions. Jackie has specialized in estate planning for the affluent and business succession planning for the owners of privately held business.

Jackie has served on various Advisory Boards for Lincoln Financial Advisors. Currently, as Director of Financial Advisory Services, she maintains relationships with planners and consultants to the LFA Planning Team. Jackie is responsible for managing the Case Managers in addition to the overall fee-based plan manufacturing process.

Prior to joining Lincoln Financial Advisors, Jackie worked at Midwestern National Life Insurance Company as the primary consultant for their executive benefits program.

Jackie and her husband, Jeff live in Newbury, OH. She enjoys spending time with her family, sewing, golfing and playing with her two chocolate Labrador Retrievers, Sam and Lizzy.