



Lawrence C. Barrett, CLU, ChFC, AEP®
Lawrence (Larry) DiBartolomeo

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LAWRENCE C. BARRETT, CLU, ChFC, AEP® received his BS/Management & Marketing (1971) and his BSBA (2006) from Ohio Northern University. Upon graduation in 1971, he entered the insurance and investments business, working primarily in business and professional markets.

Besides holding the CLU (Chartered Life Underwriter), ChFC (Chartered Financial Consultant) and AEP® (Accredited Estate Planner) designations, he is a General Securities Principal. Mr. Barrett has spent 50 years in sales management. He owns Independent Pharmacy Consulting Group, LLC, DiBart Insurance Agency Corporation and Chase Financial Services, is a Premier Partner* with Sagemark Consulting (Lincoln Financial Advisors) and a Register Representative for Lincoln Financial Advisors. He also does substantial personal production in the Financial, Estate and Business Succession Planning arena.

Lawrence Barrett has been a consistent qualifier for the Million Dollar Round Table*, National Sales Achievement Award, National Project Financing Award and Wealth Manager Award*. Professional memberships include CAIFA, NAMP, SPS, and the Estate Planning Council.

- President, Cleveland Association of Insurance and Financial Advisors, 1996- 1997
- Immediate Past President, Cleveland Association of Insurance and Financial Advisors, 1997- 1998
- Chairs, Cleveland Association of Insurance and Financial Advisors
- Board of Directors, Cleveland Association of Insurance and Financial Advisors
- Public Service Chairman for CAIFA (Fund raiser) 1993, 1994
- **Ohio Northern University, College of Business Administration Advisory Board (Chair 1996 – 2004)**
- **Ohio Northern University, Endowment Committee**
- **Ohio Northern University, Presenter for the Admissions Office**
- **Ohio Northern University, Planned Giving Council**
- **Ohio Northern University "N" Men's Club**
- Ohio Northern University, Part-time Football Coach
- **Gesu Parish**
- Gesu Parish Financial Advisory Board
- Gesu Parish Booster Club Purchasing Director
- Gesu Parish Third Source Funding Raffle Director
- Notre-Dame Cathedral Latin School Capital Campaign
- Notre-Dame Cathedral Latin School Charitable Giving Consultant
- Gesu School Boys CYO Varsity Football Offensive Coordinator
- Gesu School Girls CYO Varsity Softball Coach
- Gesu School Girls CYO Varsity Basketball Coach
- Chairman of Bedford High School 10th, 20th and 40th year reunions
- Cleveland Falcons, Minor Pro Football, Head Coach
- Established the Football Jamboree at Notre Dame Cathedral Latin
- Established the Edward M. Lynch Memorial Game to benefit Ronald McDonald House
- Habitat for Humanity
- Committee member for Ronald McDonald House in Cleveland
- **Student and Athlete Recruiter for Ohio Northern University**
- **Ohio Northern University Henry Solomon Lehr Society Lifetime Member**
- **Motivational Speaker for business, high school and college**
- **Italian American Brotherhood Club – Cleveland**
- **Italian American War Veterans of the United States Club**
- **Solon Italian Club – Solon, OH**
- **CIAO – Cleveland Italian American Organization**
- **Put in Bay Yacht Club**
- **Point Yacht Club – Cedar Point, Sandusky, OH**
- **Continuing Education Presenter for Cardinal Health's National Conferences**
- **Movie Actor and extra—Larry DiBartolomeo IMDb**

Other activities include playing 19 years of Minor Professional Football with the Canton Bulldogs and the Cleveland Falcons (retired 1989). He was active in amateur softball and basketball leagues until age 60.

- Received the **THIRD LIFE AWARD** from the **Cleveland Association of Life Underwriters** in **1997**(Professional Life, Family Life, Community Life)
- Received the **Ohio Northern University DISTINGUISHED ALUMNI AWARD** in **1997**
- Received the **RECRUITER OF THE YEAR AWARD** from the Ohio Northern University Admissions Office for **1996-1997**
- Inducted into **THE MINOR PRO FOOTBALL HALL OF FAME** in **1990**
- Inducted into **THE CLEVELAND FALCONS HALL OF FAME** in **1991**
- Inducted into **THE BEDFORD HIGH SCHOOL ATHLETIC HALL OF FAME** in **1997**
- Inducted into **THE OHIO NORTHERN UNIVERSITY ATHLETIC HALL OF FAME** in **2004**
- Named to the **“ALL DECADE TEAM 1980’s”** at left guard by **The American Football Association** (Minor-Pro)
- Received a **RESOLUTION** from the **Ohio Senate** for being the first Ohioan in the Minor-Pro Football Hall of Fame
- Received a **RESOLUTION** from the **Ohio Senate** for being inducted into Bedford High School Athletic Hall of Fame
- Received a **PROCLAMATION** from the **City of Cleveland** for being the first Ohioan in the Minor-Pro Football Hall of Fame, and had January 18, 1991 declared as **Lawrence C. Barrett Day** in the City of Cleveland
- Named **“COACH OF THE YEAR 1991” Mid-Continental Football League** – Team finished SEVENTH in the NATION for minor league teams
- Named **“COACH OF THE YEAR 1992” Mid-Continental Football League** – Team finished THIRD in the NATION for minor league teams

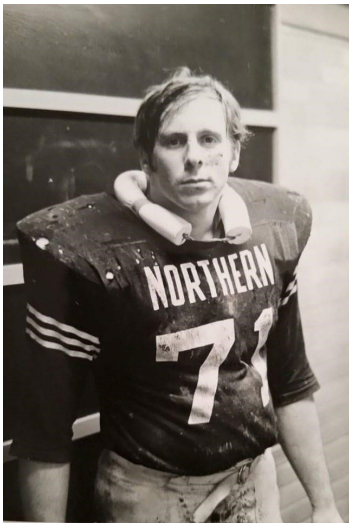
Lawrence has been married to Toni since 1975, they have two daughters, Dorian and Camille, and two grandsons, Leo & Reed. Lawrence and Toni currently reside in Solon, Ohio.

* Lincoln's Premier Partners Program is an internal designation based in part on assets under management, sales and compliance criteria.

The 5 Star Wealth Manager Award is independently produced by Five Star Professional (FSP) and is based on data from financial advisors, regulatory disclosures, and FSP research. I was independently nominated for the award. Neither the advisors nor their parent firm pay a fee to FSP for the nomination or receipt of the award. Working with a Five Star Wealth Manager is no guarantee of investment success.

The Million Dollar Round Table membership is independently produced by The Premier Association of Financial Professionals. Members must meet a certain level of premium, commission or income during the year and must also adhere to strict ethical standards. Lawrence Barrett applied for membership and a fee was paid to be a member.

Lawrence C. Barrett offers securities and investment advisory services offered through Lincoln Financial Advisors Corp., a broker/dealer (member SIPC) and registered investment advisor. Insurance offered through Lincoln affiliates and other fine companies. CRN—3871388-101521
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Football Biography: Lawrence C. Barrett

Height: 6'1" Weight: 265 Position: Left Guard / Long Snapper

During his 17 year career, Larry played a total of 19 complete seasons of football including 17 with the Cleveland Falcons and two with the Canton Bulldogs of the AFA Summer League.

In 1972, after a successful collegiate career at Ohio Northern University where he was a three year varsity starter at left tackle as well as being a long snapper for four years and earning several honors, his career with the Cleveland Falcons began. He began as a left tackle and held down the starting job there until 1980 when he moved to left guard,

holding that starting spot through the 1989 season. He also handled long snapping for the Falcons for 17 years.

Larry's list of personal and team accomplishments is extensive. In 1972, he was named "Rookie of the Year" and, in later years, earned three "Offensive Lineman of the Year" awards, one "Offensive MVP" award, three "Coaches Awards", and was named to fourteen ALL-LEAGUE teams. While leading the Falcons as a Co-Captain for sixteen of his seventeen seasons, Larry played on teams that won twelve Division Championships, eight League Championships, and six State of Ohio Semi-Pro Championships. His longest winning streaks were 23 games ('74-'75), 23 games ('77-'78-'79), and 26 games ('83-'84-'85). The Falcons were also ranked 4th in the nation by Pro Football Weekly.

Larry played in the summer leagues with the Canton Bulldogs in '82 and '83. This allowed him to play with the Falcons in the fall league. In those years of '82 and '83, two complete seasons were played each year (28 games/year). He played left guard and long snapped for the Canton Bulldogs.

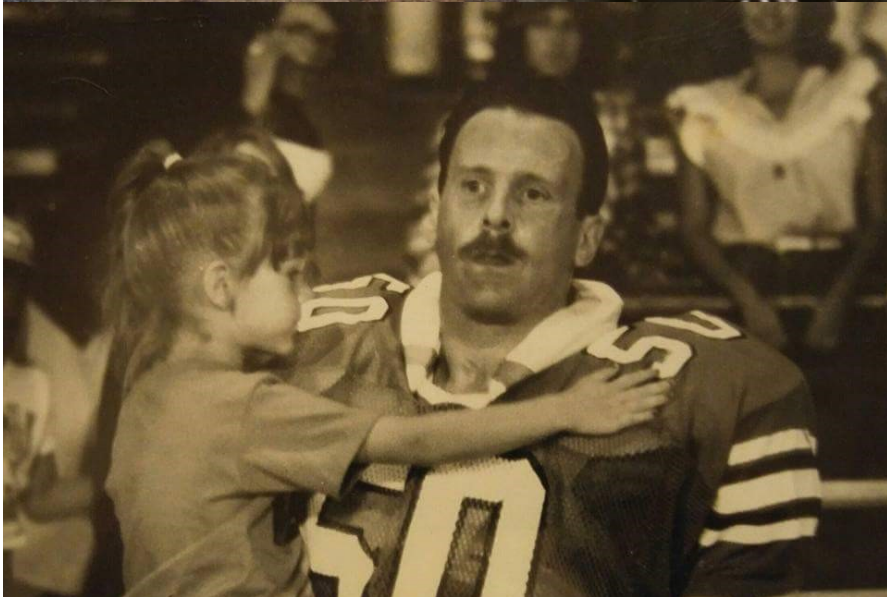
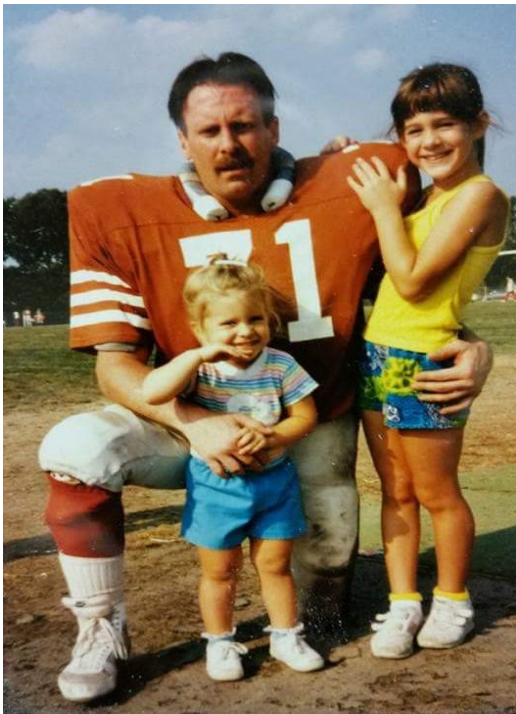
Larry was inducted into the MINOR-PRO FOOTBALL HALL OF FAME in 1990, the first player from Ohio to receive this honor. He was also named to the American Football Association "ALL DECADE TEAM 1980's" as FIRST TEAM LEFT GUARD.

In addition to his activities on the field, Larry also served as the team Treasurer and Business Manager. He was a team representative for the Falcons for 10 years, attending league meetings. He was also responsible for establishing the Edward M. Lynch Memorial Game, which benefits the Cleveland Ronald McDonald House. In 1987 he appeared in a segment on Minor-Pro Football featuring the Cleveland Falcons on the nationally syndicated CBS show, PM Magazine.

As a first year HEAD COACH of the Cleveland Falcons in 1991, Larry posted a 9-4 record. The team won the Mid-Continental Football League Championship and won the Great Lakes Regional Bowl Game. The Falcons finished SEVENTH in the NATION out of over 200 teams. Larry was named "1991 COACH OF THE YEAR" in the MCFL. As the second year HEAD COACH of the FALCONS in 1992, the team again won the MCFL Championship with an 11-3 record. Larry was named "1992 COACH OF THE YEAR" in the MCFL. The FALCONS finished THIRD in the NATION.

Larry was a part-time football coach for Ohio Northern University from 1996 - 2001. He helped out with the offense and offensive line.

Larry was additionally honored by being inducted into THE CLEVELAND FALCONS HALL OF FAME in 1991 and The BEDFORD HIGH SCHOOL ATHLETIC HALL OF FAME in 1997. He was inducted into The OHIO NORTHERN UNIVERSITY ATHLETIC HALL OF FAME in the fall of 2004.



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